



**RESTAURANT
MANAGEMENT SOFTWARE**

SUCCESS STORY

ISLANDS RESTAURANT



Islands Restaurant Success Story

Business Challenges

Islands was using a custom built BI Solution that was extremely expensive to develop and costs continued to grow as changes were needed. Food costs were difficult to track and manage. As an expanding restaurant chain, Islands was looking for a Business Intelligence system that could handle several different POS systems and provide one unified reporting platform. To better manage their sales and labor, Islands began an extensive search to find the analytical reporting tool that would provide them with the insight and control into their operations that they needed.

The Solution

After reviewing several restaurant management software options, Islands chose Ctuit Software for their flexible solutions to their unique needs. Now, every department and employee who needs immediate access to Islands data uses Ctuit Software on a daily basis.

The Results

Controlling Costs Ctuit's Inventory module is a critical piece of Islands' daily management. The Inventory Activity page has allowed Islands to effectively isolate losses (or poor inventories) down to the item level. This has proven extremely helpful for their operators, so they can now focus their time on the root cause of the issue (i.e. theft, over portioning, etc.) and proactively make the appropriate changes. Islands does a daily inventory of high cost items and is able to identify any losses down to the ingredient every morning so they can follow-up with the staff immediately versus waiting for period end to see the trends.

“We have realized over a 50% savings from Ctuit's configurable and robust solution.”

- Trey Menz
Director of IT

COMPANY OVERVIEW

Islands Fine Burgers & Drinks is a burger restaurant that specializes in gourmet burgers and beer and specialty drinks.

BUSINESS SITUATION

After reviewing several restaurant management software options, Islands chose Ctuit Software for their flexible solutions to their unique needs.

KEY RESULTS

Now, every department and employee who needs immediate access to Islands data uses Ctuit Software on a daily basis to control food and labor costs, increase server productivity and improve operations.

Reducing Labor With the Ctuit implementation, Islands is now able to build and manage labor schedules, comparing the scheduled vs. actual labor. They also use the labor module to track tardy employees, early employees, overtime, and employees approaching overtime. Even the smallest variances in labor save Islands immeasurable dollars to the bottom line.

“Our annual fees are less than 50% of what we were paying with our previous provider.”

- Trey Menz
Director of IT

Making operations more efficient Prior to using Ctuit Software, Islands’ daily manager notes were under-utilized. The move to Ctuit’s Manager Log was quickly embraced and has proven to be a vastly improved replacement and a key component to their day-to-day operations. This change has had an exponentially positive impact on store communication, resulting in more efficient management.

Increasing server productivity Comparing promotions and specials among the servers gives Islands an accurate ROI on each server. The ability to track guest checks, tips, alcohol/beverage sales, and sales by server in an intuitive report gives them the tools they need to run a more streamlined operation. “For a reasonable amount of money, we have been able to customize the invaluable server productivity report even more for our operation,” states Trey Menz, IT Restaurant Systems Manager of Islands Restaurant.

 To learn more about Ctuit, please call us at (415) 884-4888 or email sales@ctuit.com.

